



ARE YOU OUR NEW BUSINESS MANAGER FOR OUR OFFICE IN KLAIPEDA

Business Manager / Partner

We are looking for a motivated and experienced Business Manager to oversee day-to-day operations and win new business. The candidate should have at least 5 years of experience in financial management of projects, putting together bids for new work and negotiating and agreeing to contracts. Together with a present team, you will be overseeing projects from inception to completion, and identifying and mitigating risks involved. The ability to nurture relationships with clients throughout projects is crucial as well. The successful applicant will have great communication, teamwork, leadership and analytical skills.

Responsibilities

- Identify opportunities to expand the business, including through partnerships, mergers and new markets
- Develop accurate and consistent bids with the help of relevant departments
- Maintain sustainable and productive relationships with existing clients
- Brand management, including sale domestic and abroad

Skills

- Must have at least 5 years of experience in business development, customer management, sales or related field
- English at a high level
- Ability to multitask and prioritize projects
- Superb negotiation capabilities
- Must be team oriented and results focused
- Driver's licence

We offer

- Full time assignment
- Attractive salary, pension + bonus
- Free car, laptop, phone
- Eventual partnership

We are looking forward to receive your **application at kio@davai.dk**. If you have questions regarding the job please contact **Kim +45 2140 7955 or mail: kio@davai.dk**.

